

Save up to 75% on Custom Restek Standards!

When you know you are going to need them, why not get your custom reference standards for up to 75% off? Establishing a standing order—also known as a blanket order—for your custom Restek reference standards is a great way to significantly extend your savings and make your job easier in the process. Here is an example customer comparison to illustrate just how much you stand to gain.

Customer A

expects to use 20 ampuls of a custom formulation in a given year. Instead of setting up a standing order, Customer A opts to separately purchase 5 ampuls every 3 months. Because we are not aware they plan to order 4 times that amount, we manufacture a new batch of standard with each order.

Yearly Cost for 20 Ampuls:

\$1,000 per order x 4 orders = **\$4,000 without standing order**

Customer B

also expects to use 20 ampuls of the same custom formulation. But, Customer B plans ahead and sets up a standing order, telling us to ship 5 ampuls every 3 months for 1 year. Because we actually have an order for 20 ampuls, we are able to manufacture just one batch, even though we are still shipping and billing 4 separate times. We eliminate a huge portion of our manufacturing cost, which means a huge discount for you!

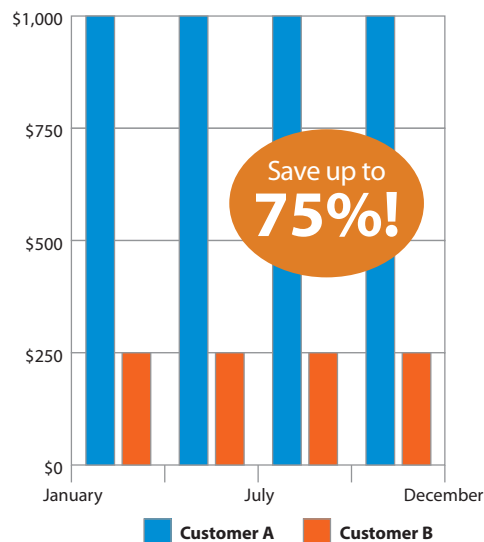
Yearly Cost for 20 Ampuls:

\$250 per shipment x 4 shipments = **\$1,000 with standing order**

Our Standing Orders Also Save Time and Worry

- No need to place monthly or bimonthly orders.
- Fewer purchase requests, POs, and invoices.
- Reduced instrument downtime and disposal of expired standards.
- Lower shipping costs and maintenance of on-hand inventory.
- Flexibility to adjust your standing order to changing business needs.

When you set up a standing order with Restek, we ship the reference standards you need, in the amounts you need, when you need them. For stock or custom chromatography standards, you will love the convenience of always knowing that fresh, accurate solutions will arrive on time, every time. **Contact Restek Customer Service or your local Restek representative today to establish a standing order.**



Do you need custom certified reference materials (CRMs)?

Our ISO-accredited labs can supply them!

www.restek.com/iso

for a custom quote, visit www.restek.com/solutions



Pure Chromatography

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Restek is always open for business on the web!

Whether it is noon or midnight, you can instantly locate reference standards, ISO-compliant documentation, chromatograms, and more using our time-saving search tools.

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- Compound class.